## FINANCIAL STATEMENTS

March 31, 2018

### **Independent Auditor's Report**

To the Members of the Legislative Assembly of Saskatchewan

We have audited the accompanying financial statements of **Saskatchewan Immigrant Investor Fund Inc.**, which comprise the statement of financial position as at March 31, 2018, the statements of comprehensive loss, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform an audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained in our audit is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Saskatchewan Immigrant Investor Fund Inc. as at March 31, 2018, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Crost & young LLP

Chartered Professional Accountants Saskatoon, Saskatchewan May 16, 2018

## STATEMENT OF FINANCIAL POSITION

### As at March 31

## (thousands of dollars)

ASSETS	Note	2018	2017
Current			
Cash	5	\$ 29,695	\$ 38,813
Current portion of loans receivable Interest receivable	6	23,389 848	42,822 1,342
Short-term investments	7	25,000	25,000
		78,932	107,977
Loans receivable	6	9,331	15,531
		<u>\$ 88,263</u>	<u>\$ 123,508</u>
LIABILITIES AND PROVINCE'S EQUITY			
Current			
Trade and other payables Current portion of debt obligations	8	\$	\$
		70,888	36,569
		10,000	50,509
Debt obligations	8	23,937	92,265
		94,825	128,834
Province of Saskatchewan's Equity			
Share capital	9	-	-
Deficit		<u>(6,562</u> )	(5,326)
		(6,562)	(5,326)
		<u>\$ 88,263</u>	<u>\$ 123,508</u>

(See accompanying notes)

On behalf of the Board:

Director , Director

\_\_\_\_, Director

# STATEMENT OF COMPREHENSIVE LOSS

# For the year ended March 31

# (thousands of dollars)

	Note	2018	2017
FINANCE INCOME	10	<u>\$                                    </u>	<u>\$ 4,357</u>
<b>EXPENSES</b> Finance expenses Provision for credit losses Management fees Professional fees	10 6 11	1,979 1,259 794  4,061	2,909 1,439 1,414 
NET LOSS		(1,074)	(1,432)
OTHER COMPREHENSIVE INCOME		<u> </u>	<u>-</u>
TOTAL COMPREHENSIVE LOSS		<u>\$ (1,074</u> )	<u>\$ (1,432</u> )

(See accompanying notes)

# STATEMENT OF CHANGES IN EQUITY

# For the year ended March 31

# (thousands of dollars)

	Note		2018	2017
DEFICIT				
Deficit, beginning of year as previously reported Impact of adoption of IFRS 9	3	\$	(5,326) (162)	\$ (3,894) <u>-</u>
As restated			(5,488)	(3,984)
Net loss			(1,074)	 (1,432)
Deficit, end of year			(6,562)	 (5,326)
TOTAL DEFICIT		<u>\$</u>	<u>(6,562</u> )	\$ <u>(5,326</u> )

(See accompanying notes)

## STATEMENT OF CASH FLOWS

## For the year ended March 31

# (thousands of dollars)

	Note		2018		2017
OPERATING ACTIVITIES					
Net loss Adjustments to reconcile net loss to cash used in operating activities:		\$	(1,074)	\$	(1,432)
Finance income Finance expenses Provision for credit losses	10 10 6		(2,987) 1,979 1,259		(4,357) 2,909 1,439
Loans issued Loan principal repayments Interest and credit facility fees received			(13,257) 37,597 3,325		(47,704) 71,148 3,752
Net change in non-cash working capital balance related to operations: Increase (decrease) in trade and			100		(47)
other payables			<u>199</u>		(47)
Net cash from operating activities			27,041		25,708
INVESTING ACTIVITIES					
Purchase of investments Maturity of investments			(25,000) 25,000		(25,000) <u>30,113</u>
Net cash from investing activities					<u>5,113</u>
FINANCING ACTIVITIES					
Proceeds from debt obligations, net of transaction costs			414		482
Repayment of debt obligations			(36,573)		402 ( <u>58,155</u> )
Net cash used in financing activities			(36,159)		<u>(57,673</u> )
NET CHANGE IN CASH DURING YEAR			(9,118)		(26,852)
CASH, BEGINNING OF YEAR			38,813		65,665
CASH, END OF YEAR		<u>\$</u>	29,695	<u>\$</u>	38,813

(See accompanying notes)

#### NOTES TO FINANCIAL STATEMENTS

### March 31, 2018

### 1. General information

Saskatchewan Immigrant Investor Fund Inc. (the Corporation) is a corporation domiciled in Canada. The address of the Corporation's registered office and principal place of business is 830 - 410 22<sup>nd</sup> Street East, Saskatoon, SK, S7K 5T6.

The Corporation was established on October 6, 2010 under *The Business Corporations Act.* The Corporation is a wholly-owned subsidiary of Crown Investments Corporation of Saskatchewan (CIC), a Saskatchewan provincial Crown corporation. Accordingly, the accounts of the Corporation are consolidated in the annual financial statements of CIC.

The Corporation was established to participate in the Government of Canada's Immigrant Investor Program (IIP). The Corporation uses IIP funds to deliver the Government of Saskatchewan's Headstart on a Home program that assists builders and developers in building affordable housing. Federal legislation to terminate the IIP was enacted on June 19, 2014 and the Corporation will cease operations under this program five years after the final allocation of IIP funds is received.

Due to the Corporation's ownership structure, it is not subject to provincial or federal income tax.

### 2. Basis of preparation

### a) Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). The financial statements were authorized for issue by the Board of Directors on May 16, 2018.

#### b) Basis of measurement

The financial statements have been prepared on the historical cost basis.

#### c) Functional and presentation currency

The financial statements are presented in Canadian dollars, which is the Corporation's functional currency.

### d) Use of estimates

The preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that affect reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

### NOTES TO FINANCIAL STATEMENTS

### March 31, 2018

### 2. Basis of preparation (continued)

#### d) Use of estimates (continued)

Significant items subject to estimates and assumptions include the effective interest rate used to determine the fair value upon initial recognition, carrying amount and fair value of debt obligations (Notes 8 and 13), the fair value of loans receivable (Notes 6 and 13), and the forward-looking information and assumptions about the probability of default and expected loss rates used in the determination of the allowance for credit losses (Note 6).

### f) Use of judgements

The preparation of financial statements in conformity with IFRS requires management to make judgements that affect the application of accounting policies. Significant items subject to judgement are included in the accounting policies listed in Note 4.

### 3. Application of new and revised accounting standards

### IAS 7, Statement of Cash Flows

Effective April 1, 2017 the Corporation prospectively adopted the amendments to International Accounting Standard (IAS) 7, Statement of Cash Flows. The amendments require a reconciliation of opening and closing liabilities that form part of an entity's financing activities, including both changes arising from cash flows and non-cash changes. Consequently, the Corporation has provided additional disclosure in relation to the changes in liabilities arising from financing activities for the year ended March 31, 2018 (Note 8). Comparative information has not been presented.

### **IFRS 9, Financial Instruments**

Effective April 1, 2017, the Corporation early adopted IFRS 9, Financial Instruments. The Corporation has elected to adopt the standard retrospectively with impacts recorded in retained earnings as of April 1, 2017. IFRS 9 does not require restatement of comparative period financial statements except in limited circumstances related to aspects of hedge accounting. The requirements of IFRS 9 represent a significant change from IAS 39, Financial Instruments: Recognition and Measurement. As a result of the adoption of IFRS 9, the Corporation adopted consequential amendments to IFRS 7, Financial Instruments: Disclosures that are applied to disclosures for the year ended March 31, 2018, but generally have not been applied to comparative information.

The key changes to the Corporation's accounting policies resulting from its adoption of IFRS 9 are summarized below.

### NOTES TO FINANCIAL STATEMENTS

### March 31, 2018

### 3. Application of new and revised accounting standards (continued)

#### IFRS 9, Financial Instruments (continued)

### a) Classification of financial assets and financial liabilities

IFRS 9 contains three principal classification categories for financial assets: measured at amortized cost, fair value through other comprehensive income (FVOCI) and fair value through profit or loss (FVTPL). The classification of financial assets under IFRS 9 is generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics. The standard eliminates the previous IAS 39 categories of: held to maturity, loans and receivables and available for sale.

Under IFRS 9, derivatives embedded in contracts where the host is a financial asset in the scope of the standard are never bifurcated. Instead, the hybrid financial instrument as a whole is assessed for classification.

The adoption of IFRS 9 has not had a significant effect on the Corporation's accounting policies for financial liabilities.

#### b) Impairment of financial assets

IFRS 9 replaces the 'incurred loss' model in IAS 39 with an 'expected credit loss' (ECL) model. The new impairment model applies to financial assets measured at amortized cost and debt instruments at FVOCI, but not to investments in equity instruments. Under IFRS 9, credit losses are recognized earlier than under IAS 39.

### c) Transition

Changes in accounting policies resulting from the adoption of IFRS 9 have been applied retrospectively, except that comparative periods have not been restated for retrospective application. Differences in the carrying amounts of financial assets and financial liabilities resulting from the adoption of IFRS 9 are recognized in deficit as at April 1, 2017.

The following table summarizes the impact of the transition to IFRS 9 on deficit at April 1, 2017 (thousands of dollars):

#### Deficit

Closing balance under IAS 39 as at March 31, 2017 Recognition of expected credit losses under IFRS 9	\$	(5,326) (162)
Opening balance under IFRS 9 as at April 1, 2017	<u>\$</u>	<u>(5,488</u> )

### NOTES TO FINANCIAL STATEMENTS

### March 31, 2018

### 3. Application of new and revised accounting standards (continued)

IFRS 9, Financial Instruments (continued)

### d) Classification of financial assets and financial liabilities on initial application of IFRS 9

The following table presents the classifications and carrying amounts of the Corporation's financial assets and financial liabilities, as previously established in accordance with IAS 39 as at March 31, 2017, as well as the new classifications and new carrying amounts established in accordance with IFRS 9 as at April 1, 2017 (thousands of dollars):

	IFRS 9 April 1, 2017 Carrying		IAS 3 March 31	-	7 Carrying	
	Category (i)		amount	Category (i)		amount
<u>Financial assets</u> Cash Loans receivable Interest receivable Short-term investments	FVTPL AC AC AC	\$	38,813 58,191 1,342 25,000	FVTPL LAR LAR LAR	\$	38,813 58,353 1,342 25,000
Financial liabilities Trade and other payables Debt obligations	AC AC		278 128,556	OL OL		278 128,556

i) Measurement category details are:

AC – amortized cost FVTPL – fair value through profit or loss LAR – loans and receivables OL – other liabilities

#### 4. Summary of significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these financial statements:

### a) Cash and cash equivalents

Cash includes cash on deposit at financial institutions and is restricted for use under the IIP.

### NOTES TO FINANCIAL STATEMENTS

### March 31, 2018

### 4. Summary of significant accounting policies (continued)

### b) Financial instruments

Under IFRS 9, at initial recognition, all financial assets are recorded at fair value on the Statement of Financial Position. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognized immediately in profit or loss.

After initial recognition, financial assets must be classified as measured at FVOCI, at amortized cost, or at FVTPL. The Corporation determines the classification based on the contractual cash flow characteristics of the financial assets and on the business model it uses to manage these financial assets.

### **Contractual cash flow characteristics**

For the purpose of classifying a financial asset, the Corporation must determine whether the contractual cash flows associated with the financial asset are solely payments of principal and interest on the principal amount outstanding. The principal is generally the fair value of the financial asset at initial recognition. The interest consists of consideration for the time value of money, for the credit risk associated with the principal amount outstanding during a particular period of time, and for other basic lending risks and costs as well as of a profit margin. If the Corporation determines that the contractual cash flows associated with a financial asset are not solely payments of principal and interest, the financial assets must be classified as measured at FVTPL.

### **Business model**

When classifying financial assets, the Corporation determines the business model used for each portfolio of financial assets that are managed together to achieve a same business objective. The business model reflects how the Corporation manages its financial assets and the extent to which the financial asset cash flows are generated by the collection of the contractual cash flows, the sale of the financial assets, or both. The Corporation determines the business model using scenarios that it reasonably expects to occur. The business model determination requires the use of judgment and consideration of all the relevant evidence available at the date of determination.

A financial asset portfolio falls within a "hold to collect" business model when the Corporation's primary objective is to hold these financial assets in order to collect contractual cash flows from them and not to sell them. When the Corporation's objective is achieved both by collecting contractual cash flows and by selling the financial assets, the financial asset portfolio falls within a "hold to collect and sell" business model. In this type of business model, collecting contractual cash flows and selling financial assets are both integral components to achieving the Corporation's objective for this financial asset portfolio. Financial assets are measured at FVTPL if they do not fall within either a "hold to collect" business model or a "hold to collect and sell" business model.

### NOTES TO FINANCIAL STATEMENTS

### March 31, 2018

### 4. Summary of significant accounting policies (continued)

### b) Financial instruments (continued)

### Determination of fair value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value of an asset or liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. Fair values are estimates using valuation methods that are significantly affected by management's assumptions used concerning, for example, the amount and timing of estimated future cash flows and discount rates that reflect varying degrees of risk. Therefore, due to the use of judgement and future-oriented information, aggregate fair value amounts should not be interpreted as being realizable in an immediate settlement of the instruments.

### Impairment of financial assets

At the end of each reporting period, the Corporation applies a three-stage impairment approach to measure the ECL on all debt instruments measured at amortized cost or at FVOCI and on loan commitments and financial guarantees that are not measured at fair value. The ECL model is forward looking. Measurement of ECLs at each reporting period reflects reasonable and supportable information about past events, current conditions, and forecasts of future events and economic conditions.

### i) Determining the stage

The ECL three-stage impairment approach is based on the change in the credit quality of financial assets since initial recognition. If, at the reporting date, the credit risk of nonimpaired financial instruments has not increased significantly since initial recognition, these financial instruments are classified as Stage 1, and an allowance for credit losses that is measured, at each reporting date, at an amount equal to 12-month ECLs is recorded. When there is a significant increase in credit risk since initial recognition, these non-impaired assets are migrated to Stage 2, and an allowance for ECLs that is measured, at each reporting date, at an amount equal to lifetime ECLs is recorded. In subsequent reporting periods, if the credit risk of the financial instrument improves such that there is no longer a significant increase in credit risk since initial recognition, the ECL model requires reverting to Stage 1.

When one or more events that have a detrimental impact on the estimated future cash flows of a financial asset have occurred, the financial asset is considered credit-impaired and is migrated to Stage 3, and an allowance for credit losses equal to lifetime ECLs continues to be recorded or the financial asset is written off.

### NOTES TO FINANCIAL STATEMENTS

### March 31, 2018

### 4. Summary of significant accounting policies (continued)

b) Financial instruments (continued)

Impairment of financial assets (continued)

### ii) Assessment of significant increase in credit risk

In determining whether credit risk has increased significantly, the Corporation uses an internal credit policies and forward-looking information to assess deterioration in credit quality of a financial instrument. To assess whether the credit risk of a financial instrument has increased significantly, the Corporation compares the probability of default occurring over its expected life as at the reporting date with the probability of default occurring over its expected life on the date of initial recognition and considers reasonable and supportable information indicative of a significant increase in credit risk since initial recognition. The corporation includes relative and absolute thresholds in the definition of significant increase in credit risk and a backstop of 30 days past due. All financial instruments with contractual cash flows that are 30 days past due are migrated to Stage 2 even if other metrics do not indicate that a significant increase in credit risk has occurred. The assessment of a significant increase in credit risk requires significant judgment.

#### iii) Measurement of expected credit losses

ECLs are measured as the probability-weighted present value of all expected cash shortfalls over the remaining expected life of the financial instrument, and reasonable and supportable information about past events, current conditions and forecasts of future events and economic conditions is considered. The estimation and application of forward-looking information requires significant judgment. The cash shortfall is the difference between all contractual cash flows owed to the Corporation and all the cash flows that the Corporation expects to receive.

The measurement of ECLs is primarily based on the product of the financial instrument's probability of default, loss given default and exposure at default. Forward-looking macroeconomic factors are incorporated into the risk parameters. The estimate of expected credit losses reflects an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes. The Corporation incorporates three forward-looking macroeconomic scenarios in its ECL calculation process: a base scenario, an upside scenario and a downside scenario. Probability weights are attributed to each scenario. The scenarios and probability weights are reassessed quarterly and are subject to management review.

The Corporation applies experienced credit judgment to adjust the modeled ECL results when it becomes evident that known or expected risk factors and information were not considered in the credit risk evaluation and modeling process. ECLs for all financial instruments are recognized in the provision for credit losses in the Statement of Comprehensive Loss. Loans receivable are presented net of the related allowance for credit losses on the Statement of Financial Position.

### NOTES TO FINANCIAL STATEMENTS

### March 31, 2018

### 4. Summary of significant accounting policies (continued)

b) Financial instruments (continued)

Impairment of financial assets (continued)

### iv) Definition of default

The definition of default used by the Corporation to measure ECLs and transfer financial instruments between stages is consistent with the definition of default used for internal credit risk management purposes. The Corporation considers a financial asset to be credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred or when contractual payments are 90 days past due.

### v) Write-offs

A financial asset and its related allowance for credit losses are normally written off in whole or in part when the Corporation considers the probability of recovery to be non-existent and when all guarantees and other remedies available have been exhausted or if the borrower is bankrupt and balances are not likely to be recovered.

#### **Modifications**

Where the terms of a financial asset are renegotiated or the contractual cash flows are otherwise modified, the Corporation assesses whether the new terms are substantially different than the original terms. If the terms are substantially different, the Corporation derecognizes the original financial asset and recognizes a new financial asset at fair value and recalculates a new effective interest rate for the asset. The date of modification is consequently considered to be the date of initial recognition for impairment calculation purposes, including for the purpose of determining whether a significant increase in credit risk has occurred. Differences in the carrying amount are recognized in profit or loss as a gain or loss on derecognition.

If the terms are not substantially different, the modification does not result in derecognition, and the Corporation recalculates the gross carrying amount based on the revised cash flows of the financial asset and recognizes a modification gain or loss in profit or loss. The new gross carrying amount is recalculated by discounting the modified cash flows at the original effective interest rate.

### c) Collateral

Any collateral assets acquired as security for troubled loans are recorded at fair value less costs of disposition. The fair value of collateral is based on appraised market values for similar properties in the community in which the collateral is located. Any excess of the carrying value of the loan over the recorded fair value of the assets acquired is recognized by a charge to the provision for loan losses.

### NOTES TO FINANCIAL STATEMENTS

### March 31, 2018

### 4. Summary of significant accounting policies (continued)

### d) Finance income and expenses

Finance income is recognized on the Statement of Comprehensive Loss on an accrual basis and consists of interest income from cash and short-term investments, interest income and credit facility fees from loans receivable, and premiums on debt obligations. For loans receivable, the interest income is calculated on the gross carrying amount for financial assets in Stages 1 and 2 and on the net carrying amount for financial assets in Stage 3.

Debt obligations are accreted to the repayment amounts through a charge to finance expenses on the Statement of Comprehensive Loss. On the Statement of Cash Flows, interest received is classified as an operating activity.

### 5. Cash

Cash has an effective interest rate of 2.1 per cent (2017 - 1.0 per cent).

### 6. Loans receivable and allowance for credit losses

#### a) Loans receivable

The Corporation has loans receivable from various builders and developers that are used to construct housing units for subsequent sale to eligible parties. Principal is repayable on demand. In the absence of a demand for principal repayment, principal is repayable upon the sale of individual units and no later than loan maturity which is typically eighteen to twenty-four months from the date of the initial advance of the loan.

Accrued interest is receivable on demand. In the absence of such demand, interest is receivable monthly. Interest is subject to the following terms:

- At a fixed rate of 4.0 per cent calculated daily and receivable monthly in arrears during construction;
- In the event of default, the borrower pays interest at a fixed rate of 4.0 per cent with interest on overdue interest at the same rate, compounded monthly;
- Upon demand being made, interest is receivable both before and after maturity or default at the Bank of Canada prime rate plus 5.0 per cent with interest on overdue interest at the same rate, compounded monthly.

### NOTES TO FINANCIAL STATEMENTS

#### March 31, 2018

### 6. Loans receivable and allowance for credit losses (continued)

### a) Loans receivable (continued)

The Corporation's loans receivable are as follows (thousands of dollars):

		IFRS 9 2018		IAS 39 2017
Gross carrying amount Allowance for credit losses	\$	40,554 <u>(7,834</u> )	\$	64,894 (6,541)
Net carrying amount Less current portion		32,720 (23,389)		58,353 (42,822)
	<u>\$</u>	9,331	<u>\$</u>	15,531

A loan is considered past due when a counterparty has not made a payment by the contractual due date. This may include loans past due as a result of administrative processes, such as loans on which payments are restrained pending payout due to sale or refinancing. Past due loans arising from administrative processes are not representative of the borrower's ability to meet their payment obligations. At March 31, 2018, the gross carrying value of loans that are contractually past due but not classified as impaired is \$1.2 million (2017 - \$7.0 million) and the gross carrying amount of impaired loans is \$10.0 million (2017 - \$10.0 million).

The following table presents the gross carrying amounts of loans as at March 31, 2018 according to ECL impairment stage (thousands of dollars):

		IFRS 9 2018
Non-impaired loans Stage 1 Stage 2 Impaired loans	\$	16,593 13,912
Stage 3		10,049
	<u>\$</u>	40,554

### NOTES TO FINANCIAL STATEMENTS

### March 31, 2018

#### 6. Loans receivable and allowance for credit losses (continued)

### b) Allowance for credit losses

The allowance for credit losses recognized in the year is impacted by a variety of factors, as described below:

- Transfer between stages, which are presumed to occur before any corresponding remeasurement of the allowance.
- Maturities, which reflect the allowance related to assets repaid during the year without a credit loss being incurred.
- Remeasurements, which comprise the impact of changes in model inputs or assumptions, including changes in forward-looking macroeconomic conditions; partial repayments and additional draws on existing facilities; changes in the measurement following a transfer between stages; and unwinding of the time value discount due to the passage of time.
- During the year ended March 31, 2018, there were no significant changes to the models used to estimate expected credit losses.

The following table reconciles the opening and closing allowance for credit losses for the year ended March 31, 2018 (thousands of dollars):

				IFRS 9 2018
	Perfor Stage 1	rming Stage 2	Impaired Stage 3	Total
	U	Ū	Ū	
Opening balance	<u>\$                                    </u>	<u>\$12</u>	<u>\$6,541</u>	<u>\$ 6,703</u>
Provision for credit losses Transfers in from Stage 1 Transfers out to Stage 2 Maturities Remeasurements	- (66) (37) <u>(13)</u> (116)	66 - (12) (18) 36	- - - 1,339 - 1,339	66 (66) (49) <u>1,308</u> <u>1,259</u>
Interest income – unwinding of discount on impaired loans	<u> </u>	<u> </u>	(128)	(128)
Closing balance	<u>\$34</u>	<u>\$48</u>	<u>\$                                    </u>	<u>\$                                    </u>

### NOTES TO FINANCIAL STATEMENTS

### March 31, 2018

### 6. Loans receivable and allowance for credit losses (continued)

#### b) Allowance for credit losses (continued)

### Key inputs and assumptions

The expected credit loss calculations are outputs of models with a number of assumptions regarding the choice of variable inputs. The key drivers of changes in expected credit losses include the following:

- Changes in the credit quality of the borrower or instrument, reflected in changes in risk evaluations;
- Changes in macroeconomic scenarios and the probability weights assigned to each scenario; and
- Migration between stages, which can be triggered by changes to any of the above inputs.

Changes in the allowance for credit losses during the year ended March 31, 2017 are as follows (thousands of dollars):

					IAS 39 2017
	Opening balance Provision for loan losses Interest income – unwinding of discoun	t on impaired lo	ans	\$	5,294 1,439 <u>(192</u> )
	Ending balance			<u>\$</u>	6,541
7.	Short-term investments (thousands of dollars)				
			2018		2017
	Term deposit, 1.35% interest, matures June 30, 2018 Term deposit, 1.68% interest,	\$	25,000	\$	-
	matured June 21, 2017				25,000
		<u>\$</u>	25,000	\$	25,000

### NOTES TO FINANCIAL STATEMENTS

### March 31, 2018

#### 8. Debt obligations

Pursuant to Order in Council 590/2010, the Corporation is authorized to:

- a) Borrow, and have outstanding at any time, a maximum aggregate principal sum of \$230.0 million from the IIP with interest and principal payable in a manner determined by the Corporation;
- b) Provide, and have outstanding at any time, a maximum aggregate principal sum of \$230.0 million in loans, indemnities, or financial assistance utilizing the funds received under the IIP to any business organization under terms and conditions acceptable to the Corporation, and with interest and principal payable in a manner determined by the Corporation.

The Corporation incurs debt obligations from funds received under the IIP in accordance with the terms and conditions set out in an agreement between the federal Minister of Citizenship and Immigration and the Corporation. The agreement states that the federal Minister, as agent of the Corporation, receives funds from immigrant investors and transfers Saskatchewan's share of the funds (the Provincial Allocation) to the Corporation. The Corporation will repay each Provincial Allocation received without interest five years from the date that the funds were received, along with a commission paid to intermediaries for introducing new immigrant investors under the IIP.

The commission rate is either 5 per cent or 7 per cent and is determined by the size of the immigrant investment received by the federal Minister.

Funds are received through the IIP monthly, net of commissions, with the amount dependent on the Provincial Allocation. Funds received carry an effective interest rate of 1.86 per cent (2017 - 1.84 per cent). On the date funds are received, the implicit interest rate differs from the effective interest rate resulting in the Corporation recording a premium. The premium is unwound over the five year term through an increase in interest expense. At March 31, 2018, unamortized premiums were \$417 thousand (2017 - \$1.0 million).

Changes in the debt obligations during the year ended March 31, 2018 are as follows (thousands of dollars):

		2018
Opening balance Changes from financing cash flows:	\$	128,556
Proceeds received		414
Repayments Other changes:		(36,573)
Premiums recognized		(28)
Interest expense		<u>1,979</u>
Ending balance	<u>\$</u>	<u>94,348</u>

## NOTES TO FINANCIAL STATEMENTS

### March 31, 2018

## 8. Debt obligations (continued)

Amounts repayable to the Government of Canada, as agent, over the next five fiscal years are as follows (thousands of dollars):

2019 2020 2021 2022 2023	\$	71,040 21,590 2,030 515 431
Less amount representing interest		95,606 <u>(1,258</u> )
Due within one year		94,348 <u>(70,411</u> )
	<u>\$</u>	23,937

## 9. Share capital

	2018		2017
Authorized - 1 common voting share Issued and outstanding - 1 share	<u>\$1</u>	<u>\$</u>	<u>     1</u>
<b>10. Finance income and expenses</b> (thousands of dollars)			
	2018		2017
Interest income from cash and investments Interest income from performing loans Interest income – unwinding of discount on	\$ 864 1,948	\$	1,112 3,020
impaired loans Credit facility fees Premiums on debt obligations	128 19 28		192 32 <u>1</u>
Finance income	2,987		4,357
Interest expense on debt obligations	(1,979)		(2,909)
Finance expenses	(1,979)		(2,909)
Net finance income	<u>\$ 1,008</u>	<u>\$</u>	1,448

### NOTES TO FINANCIAL STATEMENTS

### March 31, 2018

#### 11. Management fees

Under the terms of a management services agreement with the Corporation, Westcap Mgt. Ltd. provides general management and administration of the business and affairs of the Corporation for an annual management fee equal to 2 per cent of the current loans balance, calculated and payable monthly in arrears over the term of the management services agreement which expires November 30, 2020. At March 31, 2018, \$443 thousand (2017 - \$248 thousand) is payable to Westcap Mgt. Ltd. and is included in trade and other payables.

### 12. Related party transactions

Included in these financial statements are transactions with various Saskatchewan Crown corporations, ministries, agencies, boards and commissions related to the Corporation by virtue of common control by the Government of Saskatchewan and non-Crown corporations and enterprises subject to joint control and significant influence by the Government of Saskatchewan (collectively referred to as "related parties"). The Corporation has elected to take a partial exemption under IAS 24, *Related Party Disclosures* which allows government related entities to limit the extent of disclosures about related party transactions with government or other government related entities.

These transactions are in the normal course of operations and are recorded at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

CIC provides management and governance services to the Corporation without charge.

### 13. Fair value of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair values are estimates using present value and other valuation techniques, which are significantly affected by the assumptions used concerning the amount and timing of estimated future cash flows and discount rates that reflect varying degrees of risk. Therefore, due to the use of judgment and future-oriented information, aggregate fair value amounts should not be interpreted as being realizable in an immediate settlement of the instruments.

At March 31, 2018, all financial instruments are measured on the Statement of Financial Position at amortized cost in accordance with the classification criteria set out in IFRS 9, except for cash which is measured at FVTPL. At March 31, 2017, all financial instruments were measured at amortized cost in accordance with IAS 39, except for cash which was measured at FVTPL.

#### NOTES TO FINANCIAL STATEMENTS

### March 31, 2018

#### **13. Fair value of financial instruments** (continued)

The carrying amount and fair value of financial instruments is as follows (thousands of dollars):

	IFRS 2018 Carrying amount	5	air value	IAS 3 2017 Carrying amount	-		
<u>Financial assets</u> Cash Loans receivable Interest receivable Short-term investments	\$ 29,695 32,720 848 25,000	\$	29,695 32,350 848 25,000	\$ 38,813 58,353 1,342 25,000	\$	38,813 57,924 1,342 25,000	
<u>Financial liabilities</u> Trade and other payables Debt obligations	477 94,348		477 93,861	278 128,556		278 128,792	

The Corporation has classified the fair value of its financial instruments using the following hierarchy based on the nature of inputs used in the valuation:

**Level 1** Where quoted prices are readily available from an active market.

Level 2 Valuation model not using quoted prices, but still predominantly observable market inputs such as market interest rates.

Level 3 Fair values determined based on inputs that are not based on observable market data.

The Corporation has made the following classifications:

- Cash and cash equivalents are classified as level 1.
- Loans receivable are classified as level 3. Fair value is calculated by discounting the value of payments due at prime plus a risk premium specific to the developer over the remaining term of the loan. Fair value at March 31, 2018 is \$32.4 million (2017 \$57.9 million).
- Debt obligations are classified as level 2. Fair value is calculated by discounting the value of payments due at interest rates for Government of Saskatchewan bonds with similar maturity dates. Fair value at March 31, 2018 is \$93.9 million (2017 \$128.8 million).
- Interest receivable and trade and other payables have not been classified in the fair value hierarchy given that carrying value approximates fair value due to immediate or short-term maturity. Investments have not been classified within the hierarchy since the effective interest rates approximate market interest rates for similar instruments and, as a result, the carrying amount of investments approximates their fair value.

### NOTES TO FINANCIAL STATEMENTS

### March 31, 2018

#### 14. Financial risk management

#### Interest rate risk

Interest rate price risk reflects the risk that the Corporation's earnings will fluctuate due to changes in interest rates. The Corporation's cash is at floating rates and will adjust to fluctuations in the interest rate environment. The Corporation does not believe that the impact of fluctuations in interest rates on interest income from cash will be significant and therefore has not provided a sensitivity analysis of the impact on net earnings.

The Corporation is not exposed to interest rate risk on its investments or fixed rate loans receivable and therefore a sensitivity analysis of the impact of changes in interest rates on net earnings has not been provided.

The Corporation is not exposed to interest rate risk on the debt obligations given that interest rates on those borrowings are fixed. A sensitivity analysis of the impact of changes in interest rates on net earnings has therefore not been provided.

### Credit risk

Credit risk is the risk that a counterparty will fail to perform its obligations. The Corporation's maximum credit risk exposure is equal to the carrying value of cash, interest receivable, short-term investments and loans receivable.

The credit risk associated with cash and investments is considered minimal since the amounts are being held by chartered banks, and by credit unions whose deposits are guaranteed by Credit Union Deposit Guarantee Corporation.

Concentration of credit risk relates to groups of counterparties that are engaged in similar activities, are in the same geographic area or have comparable economic characteristics that cause their ability to meet contractual obligations to be similarly affected by changes in economic or other conditions. The Corporation has material concentrations of credit risk on its loans receivable, which are due from builders and developers located in Saskatchewan and therefore could be similarly impacted by changes in the Saskatchewan economy. However, the loans are diversified with companies and in communities throughout Saskatchewan and therefore may not be identically impacted by changes in the overall Saskatchewan economy. The Corporation performs due diligence and maintains credit policies and limits in respect to potential loans. Credit risk is also mitigated through the Corporation holding a first charge mortgage security interest in the units constructed and the land upon which the units are constructed, which are in various communities throughout Saskatchewan.

#### Liquidity risk

Liquidity risk is the risk that the Corporation is unable to meet its financial commitments as they become due. As a subsidiary of CIC, the Corporation has access to capital markets through the Saskatchewan Ministry of Finance. The Saskatchewan Ministry of Finance also guarantees amounts due under the debt obligations.

### NOTES TO FINANCIAL STATEMENTS

#### March 31, 2018

### 14. Financial risk management (continued)

#### Liquidity risk (continued)

The following summarizes the contractual maturities of the Corporation's financial liabilities at March 31, 2018 (thousands of dollars):

						Contractual Cash Flows						
		Carrying Amount		Total		0-6 Months		7-12 Months		1-2 Years		3-5 Years
Debt obligations	\$	94,348	\$	95,606	\$	41,610	\$	29,431	\$	21,590	\$	2,975
Trade and other payables		477		477		477						<u> </u>
	<u>\$</u>	94,825	<u>\$</u>	96,083	<u>\$</u>	42,087	<u>\$</u>	29,431	<u>\$</u>	21,590	<u>\$</u>	2,975

The following summarizes the contractual maturities of the Corporation's financial liabilities at March 31, 2017 (thousands of dollars):

		Contractual Cash Flows										
		Carrying Amount		Total		0-6 Months		7-12 Months		1-2 Years		3-5 Years
Debt obligations	\$	128,556	\$	131,789	\$	18,096	\$	18,518	\$	71,040	\$	24,135
Trade and other payables		278		278		278						<u> </u>
	<u>\$</u>	128,834	<u>\$</u>	132,067	\$	18,374	<u>\$</u>	18,518	<u>\$</u>	71,040	<u>\$</u>	24,135

### 15. Capital management

The Corporation's objective when managing capital is to ensure adequate capital to support its mandate to deliver the Government of Saskatchewan's Headstart on a Home program while effectively monitoring the legal limitations disclosed in Note 8 and repayment obligations to the Government of Canada.

The Corporation's capital structure consists entirely of amounts received under the IIP. Debt obligations under the IIP are guaranteed by the Saskatchewan Ministry of Finance.

The Corporation has complied with requirements of the IIP and the legal limitations described in Note 8. The Corporation made no changes in its approach to capital management during the period.